



# FOUNTAINHEAD

## **Fountainhead Appoints Steve Ralff as Financial Strategist**

*Team of seasoned advisors broadens depth of advisor expertise, enhancing client experience and services offered.*

WARREN, NJ, February 29<sup>th</sup>, 2024 – Fountainhead is proud to announce the addition of Steve Ralff, CFA to its esteemed team as a Financial Strategist. Based in New Jersey, Steve will play a pivotal role in crafting personalized financial solutions for clients, leveraging his extensive experience in the financial services field.

In his new capacity, Steve will collaborate closely with clients, to better understand their goals and objectives and customized strategies that align with their individual needs and aspirations. With a track record of successful relationship management, Steve will serve as clients' primary point of contact, ensuring their satisfaction and fostering long-lasting partnerships.

As a CFA, Steve brings a wealth of skills and knowledge to his role. He has demonstrated proficiency in implementing customized client strategies at previous institutions, such as BlackRock, overseeing business development, and driving strategic initiatives for firm-wide success. Steve's leadership qualities, strategic insight, and experience working with sophisticated institutions and global sovereign wealth funds will be invaluable assets as Fountainhead continues to grow and evolve.

Outside of his professional pursuits, Steve enjoys exploring new destinations, hiking adventures, and honing his golf game.

"We are thrilled to welcome Steve to our team," said Marc Rock, Managing Partner at Fountainhead. "His life experiences, both personally and professionally, will enhance our capacity for critical thinking and increase the level of expertise we can provide to both our team and clients alike."

Steve can be reached at [steve@fountainhead-advisors.com](mailto:steve@fountainhead-advisors.com).

**About Fountainhead Advisors**

## Fountainhead Expands Team with Appointment of Steve Ralff as Financial Strategist/2

Fountainhead Advisors is an independent SEC Registered Investment Advisory (RIA) firm providing comprehensive, holistic financial planning to high-net-worth individuals and business owners worldwide. Fountainhead believes every client's financial life is as distinct as they are and deserves its own customized wealth management solutions. The depth and breadth of the Fountainhead team lends to their specialist approach and ability to connect to clients on a human level. The firm's collaborative style, combined with state-of-the-art technology, operations, and service teams, is designed to support the most sophisticated needs of both clients and advisors. For more information, please visit [fountainhead-advisors.com](https://fountainhead-advisors.com).

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